Environment

| Environmental investments |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unit | FYE 3/2015 | FYE 3/2016 | FYE 3/2017 | FYE 3/2018 | FYE 3/2019 |
| Environmental protection investments ${ }^{* 1}$ | ¥ million | - | 698 | 621 | 837 | 1,272 |
| Extent of impact mitigation of environmental impacts of products ${ }^{* 1}$ | $¥$ million | - | 285 | 237 | 263 | 190 |
| Environmental manegement |  |  |  |  |  |  |
|  |  | FYE 3/2019 |  |  |  |  |
| Third-party certification | Food segment | ISO 14001 : Multisite |  | Meiji Co., Ltd.(plants, research laboratories), seventeen group companies |  |  |
|  |  | Eco-Action 21 |  | Four group companies |  |  |
|  | Pharmaceutical segment | ISO 14001 : Two plants, one research laboratory |  |  |  |  |
|  | Unit | FYE 3/2015 | FYE 3/2016 | FYE 3/2017 | FYE 3/2018 | FYE 3/2019 |
| Number of violation of environmental laws and regulations | incidents | - | - | - | - | 0 |
| Circular Economy |  |  |  |  |  |  |
|  | Unit | FYE 3/2015 | FYE 3/2016 | FYE 3/2017 | FYE 3/2018 | FYE 3/2019 |
| Raw materials*11 | ten thousands of tons | 171 | 158 | 224 | 221 | 203 |
| Total waste | ten thousands of tons | 7.4 | 7.6 | 5.4 |  | 6.2 |
| Per unit of sales | tons/hundred million of yen | 6.6 | 6.6 | 4.6 | 5.4 | 5.4 |
| Recycling volume ${ }^{* 11}$ | ten thousands of tons | 3.3 | 3.3 | 5.1 | 5.9 | 6.0 |
| Water |  |  |  |  |  |  |
|  | Unit | FYE 3/2015 | FYE 3/2016 | FYE 3/2017 | FYE 3/2018 | FYE 3/2019 |
| Total water used | thousands of $\mathrm{m}^{3}$ | 20,148 | 24,375 | 24,104 | 24,082 | 23,483 |
| Japan | thousands of $\mathrm{m}^{3}$ | 20,148 | 24,375 | 24,104 | 22,305 | 22,056 |
| China ${ }^{* 4}$ | thousands of $\mathrm{m}^{3}$ | - | - | - | 1,192 | 878 |
| Asia* ${ }^{* 5}$ | thousands of $\mathrm{m}^{3}$ | - | - | - | 511 | 487 |
| Americas, Europe ${ }^{* 6}$ | thousands of $\mathrm{m}^{3}$ | - | - | - | 74 | 62 |
| Discharged water ${ }^{* 12}$ | thousands of $\mathrm{m}^{3}$ | 16,504 | 21,214 | 20,255 | 17,914 | 20,586 |
| Japan | thousands of $\mathrm{m}^{3}$ | 16,504 | 21,214 | 20,255 | 17,914 | 19,702 |
| China ${ }^{* 4}$ | thousands of $\mathrm{m}^{3}$ | - | - | - | - | 696 |
| $\text { Asia }{ }^{* 5}$ | thousands of $\mathrm{m}^{3}$ | - | - | - | - | 141 |
| Americas, Europe ${ }^{* 6}$ | thousands of $\mathrm{m}^{3}$ | - | - | - | - | 47 |
| Biodiversity |  |  |  |  |  |  |
| Policy of biodiversity conservation | We state at section 4 of Meiji environmental policy. |  |  |  |  |  |
| Operational sites owned, leased, managed in, or adjacent to, protected areas and areas of high biodiversity value outside protected areas | We jointly established a bird sanctuary in the Nemuro Nature Conservation Area, which we own, in Nemuro-shi, Hokkaido. In the conservation area, our employees volunteer to protect the environment. |  |  |  |  |  |

Environment

| Climate Change |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Unit | FYE 3/2015 | FYE 3/2016 | FYE 3/2017 | FYE 3/2018 | FYE 3/2019 |
| Energy consumption |  |  | oil:10kL | 25.3 | 24.9 | 24.5 | 24.0 | 24.6 |
|  |  |  | TJ | - | 9,614 | 9,462 | 9,281 | 9,845 |
|  | Per unit of sales |  | tons/hundred million of yen | 22.8 | 21.7 | 21.0 | 20.7 | 21.1 |
| $\mathrm{CO}_{2}$ emissions | Japan | Scope 1 ${ }^{* 2}$ | ten thousands of tons | 56.8 | 55.0 | 23.6 | 23.0 | 22.8 |
|  |  | Scope 2 | ten thousands of tons |  |  | 28.7 | 27.4 | 28.2 |
|  |  | Per unit of sales ${ }^{* 3}$ | ten thousands of tons/hundred million of yen | 51.2 | 48.0 | 44.8 | 43.4 | 44.0 |
|  | China* ${ }^{* 4}$ | Scope 1 | ten thousands of tons | - | 4.1 | 0.5 | 0.3 | 0.5 |
|  |  | Scope 2 | ten thousands of tons | - |  | 3.5 | 3.0 | 2.5 |
|  | Asia* ${ }^{* 5}$ | Scope 1 | ten thousands of tons | - | 6.1 | 1.5 | 1.3 | 1.1 |
|  |  | Scope 2 | ten thousands of tons | - |  | 5.3 | 5.5 | 5.2 |
|  | Americas, Europe ${ }^{* 6}$ | Scope 1 | ten thousands of tons | - | 2.6 | 1.1 | 1.3 | 1.1 |
|  |  | Scope 2 | ten thousands of tons | - |  | 0.9 | 0.9 | 0.9 |
|  | Japan | Scope 3 | ten thousands of tons | - | - | - | 203.5 | 318.9 |
|  |  | 1. Purchased goods and services | ten thousands of tons | - | - | - | 176.3 | 243.7 |
|  |  | 2. Capital goods | ten thousands of tons | - | - | - | 22.5 | 22.4 |
|  |  | 3. Fuel- and energy-related activities (not included in Scope 1 or 2) | ten thousands of tons | - | - | - | 1.9 | 2.0 |
|  |  | 4. Upstream transportaion and distribution | ten thousands of tons | - | - | - | - | 25.2 |
|  |  | 5. Waste generated in operations | ten thousands of tons | - | - | - | 1.6 | 1.2 |
|  |  | 6. Business travel | ten thousands of tons | - | - | - | 0.2 | 0.2 |
|  |  | 7. Employee commuting | ten thousands of tons | - | - | - | 0.4 | 0.4 |
|  |  | 8. Upstream leased assets | ten thousands of tons | - | - | - | Not calculated | Not calculated |
|  |  | 9. Downstream transportaion and distribution | ten thousands of tons | - | - | - | - | 17.7 |
|  |  | 10. Processing of sold products | ten thousands of tons | - | - | - | Not calculated | Not calculated |
|  |  | 11. Use of sold products | ten thousands of tons | - | - | - | Not calculated | Not calculated |
|  |  | 12. End-of-life treatment of sold products | ten thousands of tons | - | - | - | 0.6 | 6.1 |
|  |  | 13. Downstream leased assets | ten thousands of tons | - | - | - | Not calculated | Not calculated |
|  |  | 14. Franchises | ten thousands of tons | - | - | - | Not calculated | Not calculated |
|  |  | 15. Investments | ten thousands of tons | - | - | - | Not calculated | Not calculated |
| Eco-car ${ }^{* 1}$ |  |  | vehicles | 460 | 549 | 629 | 508 | 558 |
| Solar power $\mathrm{CO}_{2}$ emissions |  |  | $\mathrm{t}^{-\mathrm{CO}_{2}}$ | 122 | 609 | 590 | 595 | 570 |


| Environment |  |  |
| :---: | :---: | :---: |
| Calculation Method for Scope 3 Emissions |  |  |
| Categories | Basis for calculation and calculation method | Emission source unit |
| 1. Purchased goods and services | Based on: Purchase price ( $¥$ million) <br> Purchase monetary amount of raw material $x$ emission source unit of each raw material | Target: Production bases in Japan(Meiji Co., Ltd. including consolidated subsidiaries ${ }^{* 7}$, Meiji Seika pharma Co., Ltd. including consolidated subsidiaries ${ }^{* 8}$ and KM Biologics Co., Ltd., Kumamoto Production Center) <br> Changes from FYE 3/2019: <br> - Meiji Seika pharma Co., Ltd. including Kitagami Plant and Odawara Plant <br> - Including KM Biologics Co., Ltd., Kumamoto Production Center <br> - Expanding almost raw materials <br> Emission source unit: <br> -Source: The Ministry of the Environment's database ${ }^{* 9}$; emission source units based on the industry-related table <br> Emission source unit on monetary basis for each raw material (purchaser price basis) |
| 2. Capital goods | Based on: Capital expenditures ( $¥$ million) <br> Facility investment amount $x$ emission source unit per price of capital goods | Target: Meiji Group including consolidated subsidiaries in Japan*10 <br> Emission sourced unit: <br> -Source: The Ministry of the Environment's database ${ }^{* 9}$; emission source units per price of capital goods |
| 3. Fuel- and energy-related activities (not included in Scope 1 or 2) | Based on: Consumption of each type of energy (GJ) <br> Usage amount of purchased fuel, electricity, heat, etc. $x$ emission source units per usage amount for each energy type | Target: Meiji Group including consolidated subsidiaries in Japan*10 <br> Emission sourced unit: <br> -Source: The Ministry of the Environment's database ${ }^{* 9}$; emission source units per usage amount of electricity and heat |
| 4. Upstream transportaion and distribution | Based on: Purchase weight ( t ) <br> 1. Purchase weight x coefficient by transportation scenario ( 10 t truck of 500 km distance and $60 \%$ loading ratio) <br> 2. the amount of $\mathrm{CO}_{2}$ emissions based on the distribution of Meiji Co., Ltd. <br> calculated by 1 and 2 | Target: Production bases in Japan(Meiji Co., Ltd. including consolidated subsidiaries ${ }^{* 7}$, Meiji Seika pharma Co., Ltd. including consolidated subsidiaries ${ }^{* 8}$ and KM Biologics Co., Ltd., Kumamoto Production Center) <br> Emission source unit during transportation: <br> -Source: The Ministry of the Environment's database ${ }^{* 9}$; Calculation of Greenhouse Gas Emissions Calculation |
| 5. Waste generated in operations | Based on: Waste weight by waste type (t) <br> Waste weight by waste type $(\mathrm{t}) \times$ emission source units by waste type | Target: Production bases in Japan(Meiji Co., Ltd. including consolidated subsidiaries ${ }^{* 7}$, Meiji Seika pharma Co., Ltd. including consolidated subsidiaries ${ }^{* 8}$ and KM Biologics Co., Ltd., Kumamoto Production Center) <br> Changes from FYE 3/2019: <br> - Including KM Biologics Co., Ltd., Kumamoto Production Center <br> Emission sourced unit: <br> -Source: The Ministry of the Environment's database ${ }^{* 9}$; emission source units by waste type |
| 6. Business travel | Based on: Number of Meiji Group employees <br> Number of Meiji Group employees $\times$ emission source units per employee | Target: Meiji Group including consolidated subsidiaries in Japan*10 <br> Emission sourced unit: <br> -Source: The Ministry of the Environment's database ${ }^{* 9}$; emission source units per employee |
| 7. Employee commuting | Based on: Number of Meiji Group employees, number of work day per year <br> Number of Meiji Group employees $\times$ number of work day per year $\times$ emission source units per number of work day | Target: Meiji Group including consolidated subsidiaries in Japan*10 <br> Emission sourced unit: <br> - Source: The Ministry of the Environment's database ${ }^{* 9}$; emission source units per employee-number of work day |
| 8. Upstream leased assets | Not calculated | - |
| 9. Downstream transportaion and distribution | Based on: Product sales weight ( t ) <br> Product sales weight x coefficient by transportation scenario ( 10 t truck of 500 km distance and $60 \%$ loading ratio) | Target: Production bases in Japan(Meiji Co., Ltd. including consolidated subsidiaries ${ }^{* 7}$, Meiji Seika pharma Co., Ltd. including consolidated subsidiaries ${ }^{* 8}$ and KM Biologics Co., Ltd., Kumamoto Production Center) <br> Emission source unit during transportation: <br> -Source: The Ministry of the Environment's database ${ }^{* 9}$; Calculation of Greenhouse Gas Emissions Calculation |
| 10. Processing of sold products | Not calculated because of low amount | - |
| 11. Use of sold products | Not calculated | - |
| 12. End-of-life treatment of sold products | Based on: Weight of materials for the container and of the sold product ( t ) <br> Weight of materials for the container of the sold product $(t) \times$ emission source units by waste type | Target: Production bases in Japan(Meiji Co., Ltd. including consolidated subsidiaries ${ }^{* 7}$, Meiji Seika pharma Co., Ltd. including consolidated subsidiaries ${ }^{* 8}$ and KM Biologics Co., Ltd., Kumamoto Production Center) <br> Changes from FYE 3/2019: <br> - Including KM Biologics Co., Ltd., Kumamoto Production Center <br> - Including plastics in weight of the containers and packaging <br> Emission sourced unit: <br> -Source: The Ministry of the Environment's database ${ }^{* 9}$; emission source units by waste type |
| 13. Downstream leased assets | Not calculated | - |
| 14. Franchises | Not calculated | - |
| 15. Investments | Not calculated | - |

Environment

|  |  | Unit | FYE 3/2015 | FYE 3/2016 | FYE 3/2017 | FYE 3/2018 | FYE 3/2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PRTR emissions ${ }^{* 11}$ |  | tons | 99.1 | 9.8 | 15.1 | 16.1 | 1.2 |
|  | (13) Acetonitrile | tons | 1.1 | 2.5 | 0.4 | 0.1 | 0 |
|  | (127) Chloroform | tons | 5.4 | 1.2 | 4.5 | 4.2 | 0 |
|  | (150) 1,4-Dioxane | tons | 0.0 | 0.0 | 0.1 | 1.9 | - |
|  | (186) Methylene chloride | tons | 90.7 | 4.9 | 9.2 | 8.5 | - |
|  | (232) N,N-Dimethylformamide | tons | 0.0 | 0.4 | 0.2 | 0.1 | 0 |
|  | (342) Pyridine ${ }^{* 10}$ | tons | 1.1 | 0.0 | 0.0 | - | 0 |
|  | (411) formaldehyde | tons | - | - | - | - | 0.5 |
|  | (438) Methylnaphthalene | tons | 0.8 | 0.8 | 0.7 | 0.6 | 0.7 |
| PRTR transfer volume ${ }^{* 11}$ |  | tons | 257.4 | 403.1 | 625.8 | 386.0 | 291.8 |
|  | (13) Acetonitrile | tons | 18.0 | 42.3 | 25.5 | 32.8 | 7.4 |
|  | (127) Chloroform | tons | 11.1 | 6.5 | 1.5 | 2.8 | 53 |
|  | (150) 1,4-Dioxane | tons | 1.3 | 1.3 | 1.9 | 2.7 | - |
|  | (186) Methylene chloride | tons | 95.7 | 17.5 | 110.0 | 107.9 | - |
|  | (232) N,N-Dimethylformamide | tons | 128.1 | 331.2 | 478.0 | 239.4 | 231.3 |
|  | (342) Pyridine ${ }^{* 10}$ | tons | 0.0 | 4.3 | 8.9 | - | - |
|  | (411) formaldehyde | tons | - | - | - | - | 0.1 |
|  | (438) Methylnaphthalene | tons | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| NOx emissions ${ }^{* 11}$ |  | tons | 246 | 240 | 139 | 136 | 135 |
| SOx emissions ${ }^{* 11}$ |  | tons | 83 | 88 | 76 | 65 | 64 |

* The information in environment section concerns Meiji Group including consolidated subsidiaries in Japan.

Including KM Biologics Co., Ltd., Kumamoto Production Center from FYE 3/2019
*1 Environment figures are the sum of figures for Meiji Co., Ltd., and Meiji Seika pharma Co., Ltd.
*2 Figures are changed based on the change of coverage.
*3 Per unit of sales of Domestic $\mathrm{CO}_{2}$ emissions (Scope 1, 2)
*4 Five production plants
*5 Four production plants
*6 Three production plants
*7 The information concerns Meiji Co., Ltd. including consolidated subsidiaries
*8 The information concerns Meiji Seika pharma Co., Ltd. including consolidated subsidiaries
*9 The Ministry of the Environment's database: The Ministry of the Environment's emission source unit database (ver. 2.4) for calculating greenhouse gas emissions through the supply
chain
*10 Figures concerns Meiji Group including consolidated subsidiaries in Japan. Including KM Biologics Co., Ltd. from FYE 3/2019
*11 Figures at FYE March 2015 and FYE March 2016 are the sum of figures for Meiji Co., Ltd., and Meiji Seika pharma Co., Ltd.
*12 Figures at FYE March 2015 are the sum of figures for Meiji Co., Ltd., and Meiji Seika pharma Co., Ltd.
*13 Figures at FYE March 2018 are less than one ton which is subject to Japanese PRTR system

| Society |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Human Resources |  |  |  |  |  |  |
|  | Unit | FYE 3/2015 | FYE 3/2016 | FYE 3/2017 | FYE 3/2018 | FYE 3/2019 |
| Number of Meiji Group employees | persons | 16,559 | 16,456 | 16,726 | 16,296 | 17,608 |
| Number of temporary Meiji Group employees | persons | 10,295 | 10,003 | 9,654 | 9,257 | 9,723 |
| Number of employees ${ }^{* 1}$ | persons | 8,594 | 8,546 | 8,517 | 8,538 | 9,501 |
| Male | persons | 6,742 | 6,702 | 6,657 | 6,676 | 7,223 |
| Female | persons | 1,852 | 1,844 | 1,860 | 1,862 | 2,278 |
| Number of temporary employees | persons | 4,144 | 4,261 | 4,087 | 3,899 | 4,625 |
| Male | persons | 1,502 | 1,560 | 1,558 | 1,506 | 1,672 |
| Female | persons | 2,642 | 2,701 | 2,529 | 2,393 | 2,953 |
| Average number of consecutive years served | years, months | 15.11 | 16.05 | 16.07 | 16.11 | 16.10 |
| Male | years, months | 16.07 | 17.02 | 17.05 | 17.09 | 17.11 |
| Female | years, months | 13.04 | 13.08 | 13.10 | 13.11 | 13.06 |
| Average age of employees | age | 38.09 | 39.03 | 39.07 | 39.11 | 39.12 |
| Male | age | 39.07 | 40.02 | 40.05 | 40.10 | 41.01 |
| Female | age | 35.09 | 36.01 | 36.04 | 36.06 | 36.06 |
| Turnover rate(less than 3 years for new graduates) | \% | 8.2 | 6.4 | 9.5 | 9.3 | 8.9 |
| New employees | persons | 197 | 196 | 244 | 278 | 356 |
| Male | persons | 119 | 114 | 141 | 174 | 210 |
| Female | persons | 78 | 82 | 103 | 104 | 146 |
| Female manager ratio as percentage of total | \% | 1.6 | 2.0 | 2.1 | 2.6 | 3.1 |
| the number of female leaders | persons | 83 | 98 | 109 | 119 | 171 |
| Female executive officers ratio as percentage of total (\%) $)^{* 2}$ | \% | 6.7 | 6.7 | 14.3 | 14.3 | 14.3 |
| Employee training expenses ${ }^{* 3}$ | 100 million $¥$ | - | - | 3.04 | 2.74 | 2.96 |
| Number of employees trained in human rights policy ${ }^{* 3 * 4}$ | persons | - | - | 375 | 431 | 372 |
| Employees rate for people with disabilities*3 | \% | 2.13 | 2.1 | 2.1 | 2.2 | 2.29 |
| Number seeking reemployment ${ }^{* 3}$ | persons | 54 | 72 | 128 | 93 | 83 |
| Percentage of applicants reemployed*3 | \% | 100 | 100 | 100 | 100 | 100 |

Society

| Employee-Friendly Workplaces |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Unit | FYE 3/2015 | FYE 3/2016 | FYE 3/2017 | FYE 3/2018 | FYE 3/2019 |
| Overtime work(per employee) |  | times/months | 11.9 | 11.9 | 12.5 | 12.8 | 13.0 |
| Percentage of paid vacation taken(days taken/dais granted) |  | \% | 51.8 | 52.5 | 56.8 | 63.8 | 67 |
| Child care leave | Female | persons | 153 | 169 | 178 | 222 | 248 |
|  | Male |  | 25 | 24 | 24 | 30 | 40 |
| Shortened working hours for child purposes | Female | persons | 164 | 180 | 200 | 229 | 262 |
|  | Male |  | 1 | 2 | 2 | 2 | 3 |
| Return to work rates after child care leave |  | \% | 100 | 100 | 100 | 100 | 100 |
| Retention rates after two months of child care leave |  | \% | 100 | 100 | 100 | 100 | 98 |
| Number of employees taking nursing-careleave |  | persons | 5 | 5 | 6 | 5 | 7 |
| Number of employees taking refreshment leave |  | persons | 562 | 664 | 644 | 798 | 798 |
| Number of volunteer breaks taken |  | persons | 8 | 7 | 3 | 1 | 5 |
| Union participation rate ${ }^{* 5}$ |  | \% | 100 | 100 | 100 | 100 | 100 |
| Frequency rate of lost-worktime injuries (permanent employment basis, Japan) ${ }^{* 6}$ |  | \% | - | - | 0.47 | 0.69 | 0.71 |
| Lost-Time Injury Severity Rate ${ }^{* 6}$ |  | \% | - | - | 0.0117 | 0.0328 | 0.0348 |
| Number of Work-Related Fatalities ${ }^{* 6}$ |  | persons | - | - | 0 | 0 | 0 |


| Society | Unit | FYE 3/2017 | FYE 3/2018 | FYE 3/2019 |
| :--- | :---: | :---: | :---: | :---: |
| Nutrition seminars | persons | 138,000 | 173,000 | 196,000 |
| Plant tours | persons | 170,000 | 205,000 | 212,000 |
| Accreditation in animal testing | - | Yes | Yes $^{* 7}$ | Yes ${ }^{* 8}$ |

* The information of Human Resources in society section concerns regular, direct employees of Meiji Holdings Co., Ltd., Meiji Co., Ltd., and Meiji Seika Pharma Co., Ltd. Including KM Biologics Co., Ltd. from FYE 3/2019
The information of Employee-Friendly Workplaces in society section concerns regular, direct employees of Meiji Holdings Co., Ltd., Meiji Co., Ltd., and Meiji Seika Pharma Co., Ltd.
*1 Employees: regular, direct employees in Japan for Meiji Holdings Co., Ltd., Meiji Co., Ltd., and Meiji Seika Pharma Co., Ltd. on a stand-alone basis
*2 The information concerns for Meiji Holdings Co., Ltd.
*3 The information concerns for Meiji Holdings Co., Ltd., Meiji Co., Ltd., and Meiji Seika Pharma Co., Ltd.
*4 The information concerns new employees and promoted employees of Meiji Holdings Co., Ltd., Meiji Co., Ltd., and Meiji Seika Pharma Co., Ltd.
*5 We adopt union shop. Employees excluding the management level of Meiji Holdings Co., Ltd., Meiji Co., Ltd., and Meiji Seika Pharma Co., Ltd.
*6 Coverage:Plants and research laboratories in Japan (excluding KM Biologics Co., Ltd., Meiji Feed Co., Ltd., and OHKURA Pharmaceutical Co., Ltd.)
Frequency rate of lost-worktime injuries:Lost-worktime accidents $\div$ total labor hours $\times 1$ million
Frequency rate of lost-worktime injuries:Lost-worktime accidents - total labor ho
Lost-Time Injury Severity Rate:Number of lost days/total working hours $\times 1,000$
*7 The information concerns for Meiji Seika Pharma Co., Ltd.
*8 The information concerns for Meiji Seika Pharma Co., Ltd. and KM Biologics Co., Ltd.

Governance


| Compensation of Directors Auditors ${ }^{* 1}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FYE 3/2019 |  |  |  |  |  |  |
| Officer category | Remuneration amount ( $¥$ million) | Monetary compensation |  |  |  | Stock compensation |  |
|  |  | Base compensation |  | Performance-linked compensation |  |  |  |
|  |  | $\begin{aligned} & \hline \text { Total ( } ¥ \\ & \text { million) } \\ & \hline \end{aligned}$ | Number of officers | Total ( $¥$ million) | Number of officers | Total ( $¥$ million) | Number of officers |
| Director (other than outside directors) | 396 | 204 | 8 | 143 | 6 | 49 | 6 |
| Auditor \& Supervisory Board Members (excluding outside Audit \& Supervisory Board Members) | 55 | 55 | 2 | - | - | - | - |
| outside directors | 43 | 43 | 4 | - | - | - | - |
| outside Audit \& Supervisory Board Members | 26 | 26 | 2 | - | - | - | - |
| Total | 522 | 329 | 16 | 143 | 6 | 49 | 6 |

*1 As per the resolution of the 1st Ordinary General Meeting of Shareholders held on June 29, 2010, the amount of remuneration for directors is capped at 1 billion yen per year (not including the employee portion of remuneration for directors who concurrently serve as employees)
As per the resolution of the 1st Ordinary General Meeting of Shareholders held on June 29, 2010, the amount of remuneration for Audit \& Supervisory Board Members is capped at 300
million yen per year.
We have introduced a transfer-restricted stock compensation plan for directors other than outside directors. As per the resolution of the 8th Ordinary General Meeting of Shareholders held on June 29, 2017, the amount of remuneration under this plan is capped at JPY 200 million per year

Governance
Compensation Committee

|  |  |  | Unit | FYE 3/2019 |
| :---: | :---: | :---: | :---: | :---: |
| Number of Compensation Committee Members | Internal directors | Male | persons | 2 |
|  |  | Female |  | 0 |
|  |  | Total |  | 2 |
|  | Independent outside directors | Male |  | 2 |
|  |  | Female |  | 1 |
|  |  | Total |  | 3 |
|  | Total |  |  | 5 |
| Chairperson of Compensation Committee |  |  | - | Internal director |
| Shareholder rights |  |  |  |  |
| Introduction of poison pill |  |  | - | None |
| IR Activities for Institutional Investors and Analysts ${ }^{* 2}$ |  |  |  |  |


|  | Unit | FYE 3/2015 | FYE 3/2016 | FYE 3/2017 | FYE 3/2018 | FYE 3/2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results briefing | times | 2 | 2 | 2 | 2 | 3 |
| Roundtable meeting attended by president, institutional investors, and asset owners | persons | 34 | 36 | 53 | 44 | 36 |
| IR attended by president in Japan | times | - | 5 | 6 | 7 | 4 |
| IR overseas roadshow | times | 12 | 26 | 46 | 47 | 42 |
| One-on-one meetings with institutional investors and analysts from Japan and overseas, including telephone interviews | times | 293 | 354 | 363 | 299 | 257 |
|  | persons | 449 | 578 | 606 | 494 | 448 |
| Conference organized separately by securities company | times | 21 | 24 | 32 | 27 | 31 |
|  | persons | 27 | 39 | 51 | 37 | 36 |
| Facility tours and briefings on business segment | times | 2 | 3 | 2 | 2 | 5 |

*2 Above date represent the results from the period covering August to July.

| Compliance $^{* 3}$ |  |
| :--- | :---: |
| Whistleblower system | Yes |
| Rule of Whistle-blowing in the company | Yes |

*3 We have whistleblower service in-house and outside the company. Users are guaranteed anonymity.

| Taxes Paid | Unit | FYE 3/2018 |
| :--- | :---: | :---: |
|  | $\neq$ million | 29,143 |
| Japan | $\neq$ million | 1,419 |

