



#### Meiji Holdings Co., Ltd.

2-4-16, Kyobashi, Chuo-ku, Tokyo 104-0031, Japan https://www.meiji.com/global



#### Meiji Co., Ltd.

2-2-1, Kyobashi, Chuo-ku, Tokyo 104-8306, Japan https://www.meiji.com/global



#### Meiji Seika Pharma Co., Ltd.

2-4-16, Kyobashi, Chuo-ku, Tokyo 104-8002, Japan https://www.meiji.com/global



#### KM Biologics Co., Ltd.

1-6-1, Okubo, Kita-ku, Kumamoto-shi, Kumamoto 860-8568, Japan https://www.kmbiologics.com/en/



# Corporate Profile



# Realizing a Better Future for People, Society and the Earth.

The Meiji Group has remained successful for over a century thanks to being loved and nurtured by many. We intend to apply the skills and knowledge we have accumulated in terms of food and pharmaceutical products to ensure a sustainable future for people, society, and the earth. We have recently embarked on a new challenge in the field of "health." As a corporate group handling food and pharmaceutical products, under the group slogan, "Now ideas for wellness," we will strive to provide "Meiji's unique value for wellness" and contribute to resolving issues.

#### **Group Philosophy**

Our mission is to widen the world of "Tastiness and Enjoyment" and meet all expectations regarding "Health and Reassurance."

Our wish is to be closely in tune with our customers' feelings and to always be there to brighten their daily lives.

Our responsibility as "Food and Health" professionals is to continue finding innovative ways to meet our customers' needs, today and tomorrow.



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REASON 01

We have been supporting the health of people and society for a century under a philosophy of "Nourishment of Society."

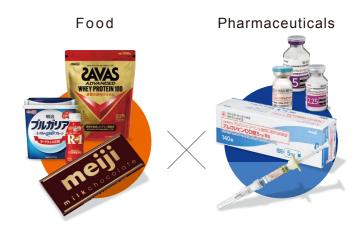
Ever since our foundation over a century ago, improving the health of people and society has been at the core of our business under a spirit of "contribute to our nation's people through nutrition." We will continue to create "Meiji unique value for wellness," and sustain our growth.



REASON 02

# The Meiji Group fosters healthy lives by providing food and pharmaceutical products.

We create wellness value to foster well-being for all age groups by utilizing the know-how accumulated across the development of a wide range of products, ranging from dairy and confectionery to nutritional supplements and pharmaceuticals.



#### **Group Composition**

Meiji Holdings Co., Ltd. is a pure holding company established through the managerial integration of Meiji Seika and Meiji Dairies in 2009. It is comprised of Meiji Co., Ltd., which handles the food business, and Meiji Seika Pharma Co., Ltd. and KM Biologics Co., Ltd., which handle the pharmaceutical business.

Meiji Holdings Co., Ltd.

Food Segment

Meiji Co., Ltd.

Pharmaceuticals Segment

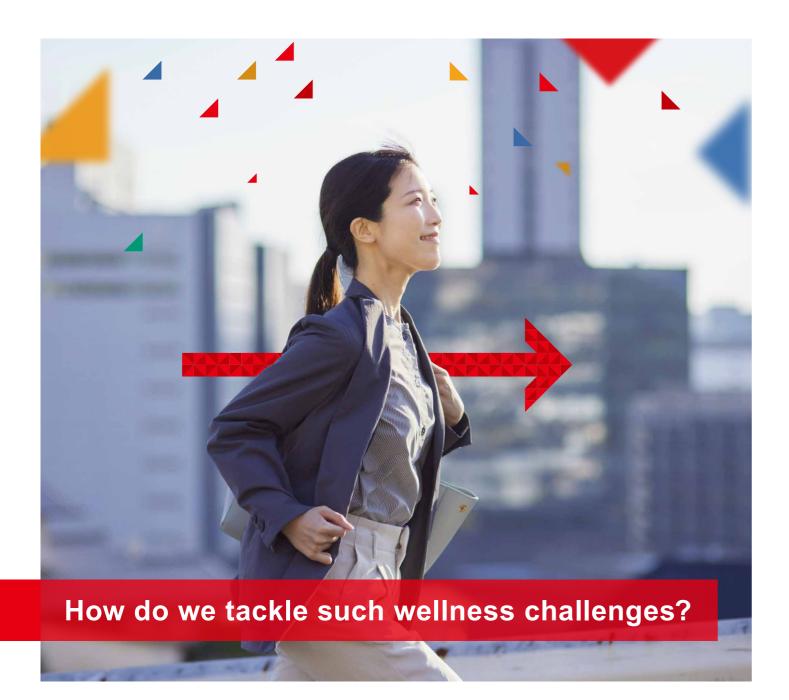
Meiji Seika Pharma Co., Ltd. KM Biologics Co., Ltd.

REASON 03

# We aim to utilize our accumulated know-how to continue contributing now and in the future.

We share our wealth of expertise as Food and Health professionals, and are always searching for new possibilities through innovation. We will continue to build on our expertise in the food and pharmaceutical areas for our health both now and in the future.





#### We strive to create "new wellness values" through food-pharmaceutical synergies coupled with open innovation.

The Meiji Group conducts research by utilizing its technology and strengths in terms of food and pharmaceuticals based on the keywords "wellness" and "nutrition," and will tackle the challenge of creating new wellness values by integrating our knowledge base across both businesses. We will also innovate across the "wellness value areas" through open innovation to bolster the wealth of knowledge we have already accumulated with that of external resources.



\*Japan Agency for Medical Research and Development

#### The Meiji Group 2026 Vision

We created the Meiji Group 2026 Vision as a strategy to maximize the strengths of the Meiji Group to grow further. We will follow through with this business plan and achieve the Vision successfully. Accordingly, we will improve our medium- and long-term corporate value.

2026

### The Meiji Group 2026 Vision

#### Our Promise and Commitment for the 2026 Vision

The Meiji Group will combine the strengths we have cultivated over the past 100 years with the latest technology and new findings. Thus we will create innovative ways to meet our customers' needs through Food and Health for sustainable growth in Japan and around the world.

#### **Key Strategies**

Secure an overwhelming advantage in core businesses Establish growth foundation in overseas markets

New challenges in the health value domain

Social contributions

#### **Numeric Goals**

Operating income growth rate Mid to high

single -digit (CAGR)

ratio Target at

Overseas sales

Maintain **20**%

ROE

2024 3rd stage

2020

2nd stage

2018

1st Stage

Implementation of Meiji ROE\$G®

management & simultaneous realization of

increased profit and sustainability activities

"Tackling Ongoing Strategic Issues" and

"New Challenges for Growth"

#### 2026 Medium-term Business Plan

#### Concept

Innovate across former "markets, businesses, and actions" to respond to stakeholders' expectations

- Growth markets are overseas
- Fusion of sustainability and business
- Transformation of human resources and organization

#### **Management Goals**

#### **Evolution of Meiji ROESG® management**

Create values that link sustainability (contributing to resolving social issues) with business and financial values

Meiji ROESG® = ROE×ESG

#### Improvement of corporate value

Indicators measuring medium- and long-term growth in corporate value.

Total market value, brand value, employee engagement, innovation

\*ROESG is a management indicator developed and trademarked by Prof. Kunio Ito of Hitotsubashi University.





## FOOD SEGMENT

Meiji Co., Ltd.

We contribute to the healthy dietary habits of customers of all ages as Food and Health professionals.

Ever since our establishment, Meiji has been enhancing Tastiness and Enjoyment while striving to meet expectations regarding Health and Reassurance based on our desire to contribute to society through nutrition. We will continue to focus on nutrition to contribute to creating a future in which everyone in the world, regardless of age, can live healthy and happy lives.

#### New value creation unique to Meiji

We continue to find innovative ways to meet our customers' nutritional needs so as to contribute to their healthy dietary habits based on "Safety and Reassurance," "Tastiness and Enjoyment," and "Health and Nutrition."



#### Commitment to quality

We strive to meet customers' expectations by focusing on quality across all departments, including new product development, raw material procurement, plant sanitary and quality control, product delivery, and communication with customers.



#### Communication with customers

Our Customer Service Center and counseling office for mothers with infants respond to a variety of customer questions and consultations regarding child raising. Also, we communicate with customers through fun interactive classes for all generations from children to seniors, and plant study tours.



### PHARMACEUTICALS SEGMENT

Meiji Seika Pharma Co., Ltd. KM Biologics Co., Ltd.

Global provision of pharmaceutical products to support public health from prevention to treatment.

We have been enhancing our lineup from vaccine-based prevention to treatments with antibacterial drugs as a leading company in the field of infectious diseases. We not only contribute to the development of brand-name drugs, but also provide high-quality generic drugs within and outside Japan to address unmet medical needs, ensuring appropriate drug costs across a wide variety of disorders, and improving access to pharmaceutical products. We will also contribute to solving social issues by providing environment-friendly veterinary drugs.

#### **Research and Development**

We strive to grow the company centered on brand-name drugs and human vaccines by applying new knowledge and technologies, and conduct research into generic drugs and veterinary drugs. We aim to deliver brand-name drugs as quickly as possible by preparing an efficient R&D system.



#### High quality production

From the procurement of bulk drugs and raw materials to manufacturing, packaging, and shipping, production is carried out under a strict GMP-based quality control system\*. The overall supply chain is centrally managed, and a system that ensures stable supply has been prepared.





#### Reliability and quality assurance

Reassuring products are delivered by collecting information on manufacturing and quality control, including raw material procurement, and promoting reliability assurance activities to provide information for proper use.



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#### Food segment business details

Yogurt / Milk Overseas

We contribute to healthy dietary habits by developing products that utilize our unique manufacturing method strengths in lactic acid bacteria and milk.











#### **Chocolate / Gummy Candy**

A product line-up that makes full use of our ideas and marketing capabilities, centered on the wonderful ingredient of cacao.











# meiji da

#### **Nutrition**

We offer products that benefit the health and nutrition of people of all ages, from infants to the elderly, and athletes.















#### Frozen / Cheese / Prepared Food / Food for Professional Use

The line-up features products offered at three temperature levels (room, chilled and frozen), while dairy and cacao ingredients are also supplied to the restaurant industry.















#### TOPICS



Driven by our desire to institute societal change and help realize a sustainable society via new actions only available to us, we are taking on this challenge under the slogan "meiji New Action."



#### Now Open the Cacao by Meiji

We will continue to tackle the challenge of nurturing "sustainable cacao," while striving for the happiness of everyone involved.



#### New era of yogurt

We continue to explore yoghurt's potential to protect us from unseen threats in the external world.

#### Pharmaceuticals segment business details

#### **Antibacterial Drugs (infectious disease area)**

We have established a leading position in systemic antibacterial drugs through our range of products covering each class of antibiotics.



#### Vaccines (infectious disease area)

We develop and supply vaccines for influenza and Japanese encephalitis, etc.



#### **CNS Disorders**

While providing an extensive lineup of therapeutic drugs for depression and schizophrenia, we remain committed to providing appropriate information.



#### Immune Inflammatory Area

We also focus on hematological oncology areas, which are closely linked to infectious diseases.



#### **Generic Drugs**

We provide generic drugs centered on infectious disease and CNS disorders.



#### **Blood Plasma Products**

Contributing to the treatment of congenital disorders and serious diseases by refining active ingredients from donated blood.



#### **Animal Health**

We lead the animal health industry with antibacterial drugs and disinfectants, and are promoting a global expansion of business.



# Contract Manufacturing Organization (CMO) / Contract Development and Manufacturing Organization (CDMO)

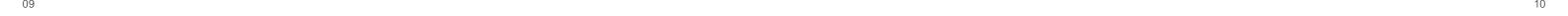
Meeting globally expanding CMO demand for pharmaceuticals based on local subsidiaries in Asia.

#### TOPIC

#### **Domestic manufacturing of penicillin API**

We have been developing an inactivated vaccine (KD414) utilizing our extensive vaccine development-related knowhow and in collaboration with national research institutes since May 2020. Nevertheless, in recent years in Japan, these antibacterial drugs have sometimes run out-of-stock due to unstable procurement of the raw materials, leading to a growing sense of crisis among medical professionals. In order to resolve concerns related to supply, Meiji Seika Pharma, which is a leading provider in the penicillin-based antibacterial drug market, applied to join the Ministry of Health, Labor and Welfare's "Project to support the stable supply of pharmaceutical products." Upon acceptance, we began to manufacture the active pharmaceutical ingredient (API) of penicillin for the first time in 30 years at our Gifu Plant.







## SUSTAINABILITY

# Designing a Future Where Everyone Around the World is Happy and Healthy.

The Meiji Group Sustainability 2026 Vision is broken down into three themes: Healthier Lives, Caring for the Earth, and Thriving Communities, plus the shared theme: Sustainable Sourcing; sets out to identify and define material issues and Key Performance Indicators (KPIs), and promote specific sustainability activities while addressing social issues. Our aim is to "realize a sustainable society" in which everyone lives in good health and security by contributing to resolving social issues through our business as Food and Health professionals.



#### Healthier Lives

#### **Coronavirus countermeasures**

We have been developing an inactivated vaccine (KD414) utilizing our extensive vaccine development-related knowhow and in collaboration with national research institutes\* since May 2020. We are also striving to provide a next-generation mRNA vaccine (self-amplifying mRNA vaccine), *KOSTAIVE*, as an intramuscular injection, with development accelerated to ensure that vaccines made in Japan can be supplied domestically as quickly as possible.

\*National Institute of Infectious Diseases, The Institute of Medical Science, The University of Tokyo, and National Institute of Biomedical Innovation, Health and Nutrition





# For further details

# Meiji Nutrition Profiling System (NPS) to evaluate the nutritional value of food

Our Nutrition Profiling System provides a way to evaluate the nutritional value of food by scientifically scoring the quantity of nutrients contained in various foodstuffs. The Meiji NPS aims to evaluate nutritional value as it relates to different health issues per age group and region. We will use the Meiji NPS to promote measures to provide information to customers while developing and improving products with a high nutritional value.



Caring for the Earth

#### **Recycling plastic resources**

We set out our goal of reducing usage of new petroleum-derived plastics by half compared to fiscal 2017 by fiscal 2030, and totally eliminating such usage by fiscal 2050. We promote weight reduction of PET bottles used for our products, reuse and recycling of plastic utensils used to store and transport our products, and greater use of biomass plastics derived from organic resources and recycled plastics for product packaging and attached straws.



#### ††† Thriving Communities

#### **Human Rights Issues** in the Republic of Ghana: Measures to Abolish Child Labor

One of the Meiji Group's main suppliers of cacao is the Republic of Ghana, where child labor is a social issue. The Meiji Group has been introducing Child Labor Monitoring and Remediation Systems (CLMRS) for cacao beans procured from the Republic of Ghana since fiscal 2021. We will continue our efforts to expand the number of farmers visited and alleviate the situation in order to eliminate child labor.

\*CLMRS: Child Labor Monitoring and Remediation Systems



#### Sustainable procurement activities

#### Meiji's unique support program for cacao farmers: "Meiji Cocoa Support"

We launched our unique support program, "Meiji Cocoa Support," in 2006, and support cacao farmers in nine countries in Africa, Central and South America, and Asia. We directly visit the cacao production regions to provide the optimal support required by local farmers, and collaborate with a variety of partners to resolve social issues facing farmers or in the production regions, such as child labor and deforestation. By repeating these activities, we contribute to sustainable cacao production.



#### Sustainable procurement activities

#### Support sustainable dairy management Meiji Dairy Advisory

We support "sustainable dairy management" by focusing on human resource management at dairies. Meiji Group's specialist team considers "the farm's ideal (based on its philosophy and goals)" together with the manager, while the farmyard staff discuss and implement "what needs to be done to achieve the goal" and "how to achieve it." For sustainable dairy management, we aim to establish a self-running system that naturally takes root in an "improvement culture;" in other words, becoming accustomed to reviewing the current status and implementing necessary improvements to realize sustainable dairy management. We support the growth of everyone involved in dairy farming.



## **HUMAN RESOURCES**

We invest proactively in human resources, as the source of value creation, and promote our human resources strategy in conjunction with our management strategy.



Respecting our employees' diversity and encouraging them to exercise their abilities to the full is critical if the Meiji Group is to achieve sustainable growth. We will strategically promote human capital development to create and deploy Meiji's unique value for wellness globally.

#### Diversity, Equity & Inclusion (DE&I)

By mutually supplementing the three approaches of "Creating diversity," "Enhancing diversity," and "Utilizing diversity," we aim to create an environment in which diverse human resources can work vigorously and rewardingly, leading to innovation and the creation of new value.





n terms of executive officers, management positions, and career position \*Each of Meiji Co., Ltd., Meiji Seika Pharma Co., Ltd., and KM Biologics Co., Ltd., individually

#### **Human Capital Strategy**

In order for the Meiji Group to achieve sustainable growth, we have been proactively investing in the development of "professional human resources who will continue to grow and take on challenges while leading the world in food and wellness." We have been reinforcing each employee's knowledge, skills, and abilities, so that their strengths can be fully utilized.



#### **Health and Productivity Management**

We believe that it is important to keep our employees healthy and energized as a company that embodies the Group slogan, Now ideas for Wellness. Based on this belief, we strive to improve productivity by grasping the mental and physical health of employees from a managerial perspective, and strategically investing in maintaining and promoting such health.



#### **Employee Engagement**

In our "2026 Medium-term Business Plan," we defined "employee engagement" as one of the indicators to evaluate improvement in mediumto long-term corporate value. We promote the creation of a corporate culture for our growth through integrated operation between the company and employees by reinforcing the dissemination of our vision from management, and affording opportunities for communication at work.



# **HISTORY**

Over 100-year history of supporting public health



#### **PHARMACEUTICALS**

Tokyo Confectionery Co., Ltd. (Tokyo Confectionery), the predecessor of Meiji Seika, is established.

Meiji Seika launches Milk Chocolate.



Meiji Dairies launches Meiji Honey Yogurt.

Meiji Dairies launches



Meiji Seika launches the chocolate, Apollo.

Meiji Seika launches

Meiji Seika launches Almond Chocolate.

Marble Chocolate.



Meiji Seika launches the chocolate snack, Kinoko no Yama(Chocorooms).

1979

Meiji Seika launches the chocolate snack. Takenoko no Sato. 1980



SAVAS, a protein series for athletes.



Meiji Seika launches Kaju Gummy.



FOOD

Kvokuto Condensed Milk Co., Ltd., the predecessor of Meiji Dairies, is established.

Tokyo Confectionery launches the Condensed Milk Meiji Merry Milk.

The infant formula Patrogen is created

Meiji Dairies launches Meiji Milk.



Soft Curd Meiji Infant Formula.



Meiji Dairies launches Japan's first plain yogurt Meiji Plain Yogurt.

Meiji Dairies launches Meiji Bulgaria Yogurt.

Meiji Dairies launches

Meiji Dairies launches

1994

the ice cream Meiji Essel Super Cup Ultra Vanilla.

Meiji Hokkaido Tokachi Cheese.



Recombinant adsorbed hepatitis B vaccine BIMMUGEN is launched.

aureus (MRSA) infections, the



1946

Pharmaceutical business

is started.

The manufacturing of penicillin is started.

1950

The antibiotic STREPTOMYCIN MEIJI is launched.

KANAMYCIN MEIJI, the first antibiotic of Japanese origin to be accepted in overseas market is launched.



INFLUENZA HA VACCINE is launched.



Japan's first treatment for Methicillin-resistant Staphylococcus antibiotic HABEKACIN is launched.



Meiji Dairies launches the sports

というシス

nutritional beverage VAAM. Meiji Dairies launches the enteral formula MeiBalance. Meiji Seika launches a new-texture chocolate,



Galbo

Meiji Seika launches the high cocoa content chocolate Chocolate Kouka.



Meiii Seika launches Amino Collagen.

Meiji Probio Yogurt LG21 2002

Meiji Dairies launches the drinking milk Meiji Oishii Gyunyu.

Meiji Dairies launches

Meiji Dairies launches the world's first infant formula in cube form Meiji Hohoemi Raku Raku Cube.

Meiji Dairies launches Meiji Yogurt R-1.

The antibiotic *MEIACT* is launched.



The antidepressant **DEPROMEL** is launched.



Generic antihypertensice drug AMLODIPINE is launched.

2011

The antidepressant drug REFLEX is launched.

The pharmaceutical company

Meiji Seika Pharma Co., Ltd.

begins operation.

The generic antibiotic

The anti-allergic drug

BILANOA is launched.

SYCREST is launched

Schizophrenia drug

TAZOPIPE MEIJI

is launched.



Integration

2009

Meiji Seika and Meiji Dairies integrate their management. Meiji Holdings Co., Ltd., a purely holding company, is established.

Reorganization

2011 The food company Meiji Co., Ltd. begins operation.

Meiji The Chocolate is launched

Meiji Miraful is launched.

Meiji Femni care food α-LunA is launched.



The protein drink SAVAS Milk is launched.



Meiji Spreatable

is launched.

The liquid infant formula Meiji Hohoemi Raku Raku Milk



2018

2015

2016

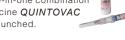
KM Biologics Co., Ltd. joins the Meiji Group.

2024

Anti-malignant tumor agent HIYASTA TABLETS is launched.

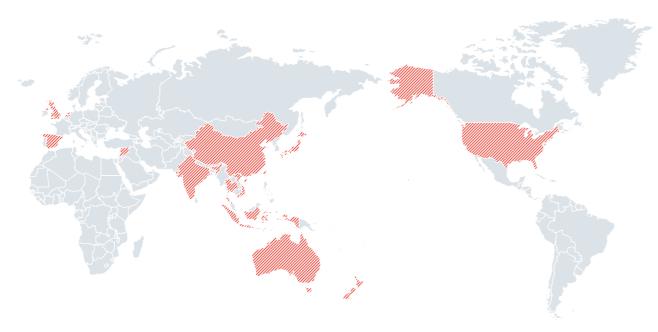


Five-in-one combination vaccine QUINTOVAC



# OUTLINE

#### Meiji Group's International Operations



#### Meiji Holdings Co., Ltd.

Research Laboratory

#### **Food Segment**

#### Meiji Co., Ltd.

Research Laboratory 2
Plant 25
Branch Office 5
Domestic Group Company 17
Overseas Group Company 18
Overseas Business Facility 2

#### Pharmaceuticals Segment

#### Meiji Seika Pharma Co., Ltd.

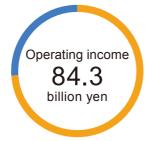
Research Laboratory
Plant ······
Branch Store
Domestic Group Company
Overseas Group Company 16
Overseas Office

#### KM Biologics Co., Ltd.

	_
Research Laboratory	1
Business Facility	5
Office	1
Domestic Group Company	1

Sales 1,105.4 billion yen

■Food ····· 81% ■Pharmaceuticals ····· 19%



■Food ••••74% ■Pharmaceuticals••••26% (Fiscal year ended March 2024)









#### **Group Companies' Profile**

#### ■ Meiji Holdings Co., Ltd.

Established: April 1, 2009

President and Representative Director: Kazuo Kawamura Number of Group Employees: 17,270 (As of March 31, 2024)

Main Businesses: Management of business operations of subsidiaries manufacturing and selling foods and

pharmaceuticals and incidental/related operations Head Office: 2-4-16, Kyobashi, Chuo-ku, Tokyo, Japan

#### Meiji Co., Ltd.

Established: December 21, 1917

President and Representative Director: Katsunari Matsuda

Number of Employees: 10,396 (As of March 31, 2024)

Main Businesses: Manufacture and sale of milk and dairy products, confectioneries, and other foods

Head Office: 2-2-1, Kyobashi, Chuo-ku, Tokyo 104-8306, Japan

#### Meiji Seika Pharma Co., Ltd.

Established: October 9, 1916

President and Representative Director: Daikichiro Kobayashi

Number of Employees: 5,575 (As of March 31, 2024)

Main Businesses: Manufacturing and sale of ethical pharmaceuticals

Head Office: 2-4-16, Kyobashi, Chuo-ku, Tokyo, Japan

#### KM Biologics Co., Ltd.

Established: March 7, 2018

President and Representative Director: Toshiaki Nagasato

Number of Employees: 1,178 (As of March 31, 2024)

Main Businesses: R&D, manufacture, and supply of vaccines for humans and animals, and blood plasma products;

screening of newborn babies

Head Office: 1-6-1, Okubo, Kita-ku, Kumamoto-shi, Kumamoto, Japan

# Wellness stories

#### Meiji Group stories about its consideration and efforts concerning health values for the public and the world

Introducing various measures concerning health values for the public and the world, such as the development of foods that benefit our health; the development of pharmaceuticals to treat infectious, intractable and rare diseases; and the procurement of sustainable raw materials.



