

# Now ideas for wellness

## Meiji Holdings Co., Ltd.

2-4-16, Kyobashi, Chuo-ku, Tokyo 104-0031, Japan https://www.meiji.com/global



## Meiji Co., Ltd.

2-2-1, Kyobashi, Chuo-ku, Tokyo 104-8306, Japan https://www.meiji.com/global



## Meiji Seika Pharma Co., Ltd.

2-4-16, Kyobashi, Chuo-ku, Tokyo 104-8002, Japan https://www.meiji.com/global



## KM Biologics Co., Ltd.

1-6-1, Okubo, Kita-ku, Kumamoto-shi, Kumamoto 860-8568, Japan https://www.kmbiologics.com/en/



# **Corporate Profile**





# **Group Slogan**

Now ideas for wellness



From babies to the elderly, at every step, the Meiji Group has been right there, giving people a reason to smile.

Now we're gearing up to create even more smiles, with something everyone can feel good about — a focus on wellness. After all, people who feel well, with healthy hearts and bodies, have a lot to smile about. And smiling spreads like a wave of positive energy, as people envision a brighter future on a healthy planet. We think you'll see that sharing healthy ideas is something we can all do quite naturally.

Starting today, the Meiji Group will be sharing even more good ideas about wellness — ideas that are likely to spread to everyone who wants to feel better.

# **Our History**

The Meiji Group has been creating progressive value through innovations in the Food and Pharmaceutical fields, and to stimulate new demand. This ability to create markets is the source of our growth.



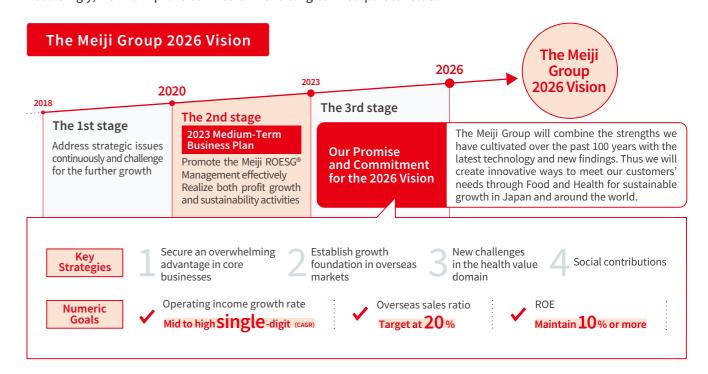
We have been expanding our world of Tastiness, Enjoyment, Health, and Reassurance for over 100 years.



# **Our Vision**

## Our Promise and Commitment for the 2026 Vision

We created the Meiji Group 2026 Vision as a strategy to maximize the strengths of the Meiji Group to grow further. We will follow through with this business plan and achieve the Vision successfully. Accordingly, we will improve our medium- and long-term corporate value.



## 2023 Medium-Term Business Plan

Concept

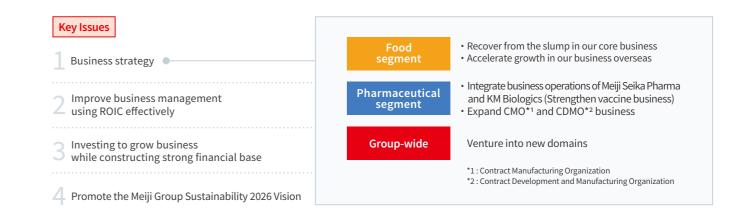
# Promote the Meiji ROESG® Management effectively

Realize both profit growth and sustainability activities

Offering Health Value, our founding commitment, we reaffirm this pledge and will be a sustainable corporate group that shares our health values with people and societies around the world in order to achieve growth.



Set up our own indicators by adding sustainability goals unique to the Meiji Group to the ROE and the ESG indicators by external evaluation organizations





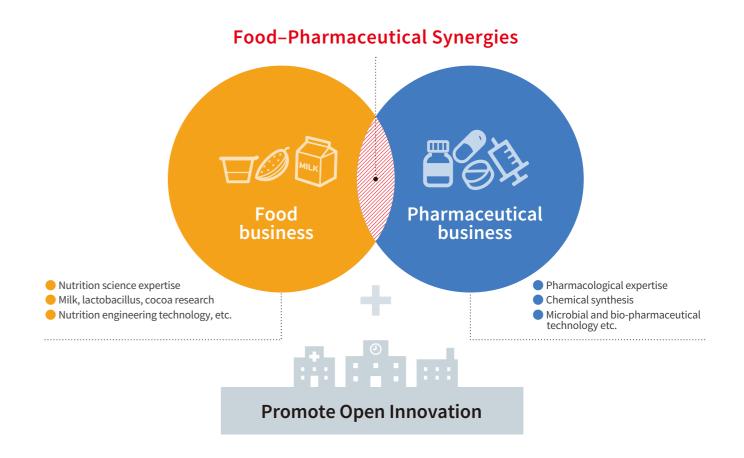
The Meiji Group provides food and pharmaceuticals that are indispensable to our customers' daily lives.
Thus, we will meet their expectations on Health and Reassurance.



# **Our Business**

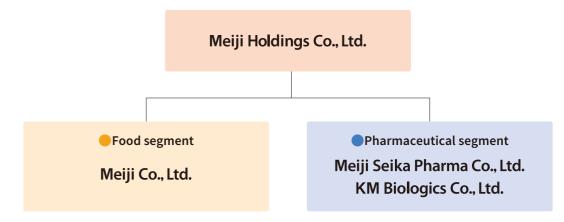
## **Meiji Group Business Domains**

Our mission is to widen the world of Tastiness and Enjoyment and to meet all expectations regarding Health and Reassurance. In order to achieve that, we have been providing a wide variety of goods, such as dairy products, confectioneries, nutritional products, and pharmaceuticals, that are indispensable to our customers' daily lives. We will continuously strive to create new health values by promoting open innovation in addition to our accumulated expertise about food and pharmaceuticals.



# **Group Composition**

Meiji Holdings Co., Ltd. is a pure holding company established through the managerial integration of Meiji Seika and Meiji Dairies in 2009. It is comprised of Meiji Co., Ltd., which handles the food business, and Meiji Seika Pharma Co., Ltd. and KM Biologics Co., Ltd., which handle the pharmaceutical business.





# We contribute to the healthy dietary habits of customers of all ages as Food and Health professionals.

## New value creation unique to Meiji

We continue to find innovative ways to meet our customers' nutritional needs so as to contribute to their healthy dietary habits based on "Safety and Reassurance," "Tastiness and Enjoyment," and "Health and Nutrition."



## Commitment to quality

We strive to meet customers' expectations by focusing on quality across all departments, including new product development, raw material procurement, plant sanitary and quality control, product delivery, and communication with customers.



## **Communication with customers**

Our Customer Service Center and counseling office for mothers with infants respond to a variety of customer questions and consultations regarding child raising. Also, we communicate with customers through fun interactive classes, cooking classes, and plant study tours, etc.



## **Top Message**

We have been providing safe and reassuring products and services with health value based on the founding spirit "Eiyo hokoku" (national contribution through food) to customers across a wide variety of age groups as a Meiji Group company involved in the food industry. We will continue to enrich the lives of our customers throughout the world including Japan by thoroughly determining "what type of nutrition Meiji should provide" while defining our contribution to solving social issues by providing health values unique to Meiji as our raison d'être.

### Katsunari Matsuda

Member of the Board and Executive Officer/COO (Food Segment), Meiji Holdings Co., Ltd. President and Representative Director, Meiji Co., Ltd.

## **Product Introduction**

We are creating products that contribute to solving social issues, including our super aging-society, such as health-conscious food and nutritional products with added value to meet the public's heightened health consciousness and healthcare.



### Chocolate / Gummy candy



### Processed food products for professional use



### Overseas







## Meiji Probio Yogurt R-1/LG21

The first overseas expansion in China started in 2021.

















10



## **Establishment of Meiji Nutrition Statement**

Meiji's concept of nutrition is more than simply the nutrients necessary for physical development. Meiji regards nutrition as the integration of all the products, information, and services that Meiji provides.

While never forgetting that nutritious should also mean delicious, we will continue to create nutritional advantages for consumers by providing value-added, multifunctional and convenient products that improve health and enrich lives. Meiji aims to realize a world in which more people can experience the joy of a healthy mind and body, and share this joy with families and friends, communities, and society.

We provide nutrition in partnership with employees, shareholders, suppliers, distribution chains, public institutions, other companies, and stakeholders as we share the joy of opening up a pathway to the future through food and health.



Meiji continues to ask what we can accomplish through nutrition. This will never change.

### **Nutrition at Meiji**

- Using milk, cocoa, and other natural ingredients, we provide nutrition that supports everyday good health.
- By adding value, we provide nutrition that satisfies deeper needs.
- Through nutrition, we will help to enrich the lives of consumers worldwide.



# Global provision of pharmaceutical products to support public health from prevention to treatment.

## **Research and Development**

We strive to grow the company centered on brand-name drugs and human vaccines by applying new knowledge and technologies. We aim to deliver brand-name drugs as quickly as possible by preparing an efficient R&D system. We also conduct research and development into generic drugs and veterinary products.



### **Production**

From the procurement of bulk drugs and raw materials to manufacturing, packaging, and shipping, each process is carried out under a strict GMP-based quality control system. The overall supply chain is centrally managed, and a system that ensures stable supply has been prepared. Reliable quality products are delivered to medical settings while all employees retain exceptional awareness of the need for quality.



## **Reliability & Quality Assurance**

Earning the trust of patients and healthcare professionals, while contributing to society, is adopted as our basic policy to guarantee reliability. In order to do that, we ensure and improve reliability by establishing and operating a quality management system. Reassuring products are delivered by collecting information on manufacturing and quality control, including raw material procurement, and promoting reliability assurance activities to provide information for proper use.



## **Top Message**

We aim to enhance our lineup from vaccine-based prevention to treatments with antibacterial drugs as a leading company in the field of infectious diseases. We not only contribute to advances in pharmacological treatments by developing brand-name drugs, but also by providing high-quality generic drugs within and outside Japan, ensuring appropriate drug costs across a wide variety of disorders, and improving access to pharmaceutical products. We will also protect animal health through the provision of veterinary drugs, and enhance people's lives. Relentless efforts with humility shall be our overriding motivation as a party involved in this life-related industry.

### Daikichiro Kobayashi

Member of the Board and Executive Officer/COO (Pharmaceutical Segment), Meiji Holdings Co., Ltd. President and Representative Director, Meiji Seika Pharma Co., Ltd. Chairman and Representative Director, KM Biologics Co., Ltd.

## **Product Introduction**

Focusing on antibacterial drugs and vaccines as our core business products, and contributing to the battle against infectious diseases in terms of prevention and treatment. We seek to improve access to pharmaceuticals worldwide.

### Antibacterial drugs

After producing our first batch of penicillin in 1946, we quickly established ourselves as a leading manufacturer of antibacterial drugs.





### Vaccines

Contributing to the prevention of infectious diseases and improving public health by developing and supplying vaccines for influenza and Japanese encephalitis, etc.



### Central nervous system (CNS) disorders

Providing an extensive lineup of therapeutic drugs for depression and schizophrenia, bolstered by appropriate information via specialist MRs.



### **Generic drugs**

Offering high-quality generic drugs with great convenience, primarily in the fields of infectious disease and CNS disorders.



### Blood plasma products

Contributing to the treatment of congenital disorders and serious diseases through the development and supply of pharmaceuticals that derive their active pharmaceutical ingredients from donated blood.



### **Overseas**

Contributing to the medical care and livestock industries worldwide using a global production and sales system based at local subsidiaries in Indonesia, Thailand, China, Spain, and India. etc.





### **Animal health**

Leading the animal health industry with antibacterial and antiseptic agents. Promoting a global expansion of business by applying our knowhow in vaccine development, sales, and feeding management.







### **Tackling COVID-19**

Contributing to preventing any further spread of COVID-19, which is the predominant social issue currently, through the development of vaccines and therapeutic drugs that utilize our extensive

vaccine-related knowhow and production facilities, which can respond to the COVID-19 pandemic under the pharmaceuticals segment.



12

 $\mathbf{1}$ 



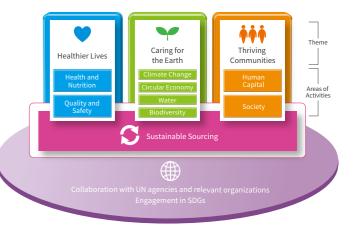
# **Our Sustainability**

## The Meiji Group Sustainability 2026 Vision

The Meiji Group Sustainability 2026 Vision is broken down into three themes: Healthier Lives, Caring for the Earth and Thriving Communities, plus the shared theme: Sustainable Sourcing. We identify and set materiality issues and KPIs\* and promote specific sustainability activities and address social issues.

\*KPI : Key Performance Indicator





## **Approach Toward SDGs**

The Sustainable Development Goals (SDGs) are a collection of 17 goals adopted by the United Nations for the year 2030.

We have identified 13 primary goals where we can address social issues through our business activities. We are working to achieve our goals and thus contribute to society.

### The 13 Main SDGs to be addressed by the Meiji Group



















# **Engagement Examples for Each Theme**



We will contribute to realizing

public health by developing

vaccines and therapeutic drugs

for emerging and re-emerging

infectious diseases, including

COVID-19.

## [SDG contribution]

## Caring for the Earth



## Reducing plastic use

We are striving to reduce our environmental load by reducing the weight of PET bottles used for Meiji Probio Yogurt drinks and promoting the use of biomass plastics.





# **Donating our products**

Infection prevention and control

We have established the Meiji Happiness Fund, an in-house fundraising scheme. We collect donations and donate our products to food bank organizations.



[SDG contribution]

# Sustainable Sourcing

# Support for cocoa farmers







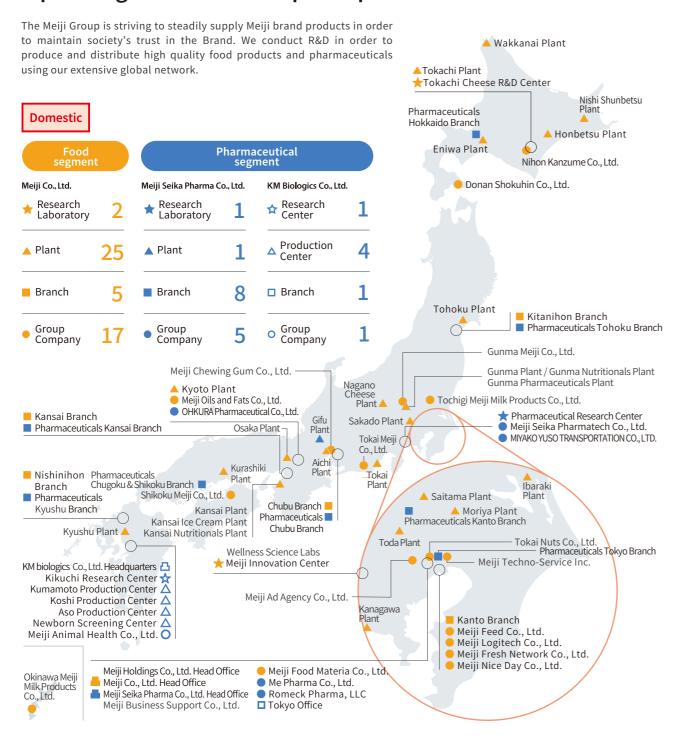


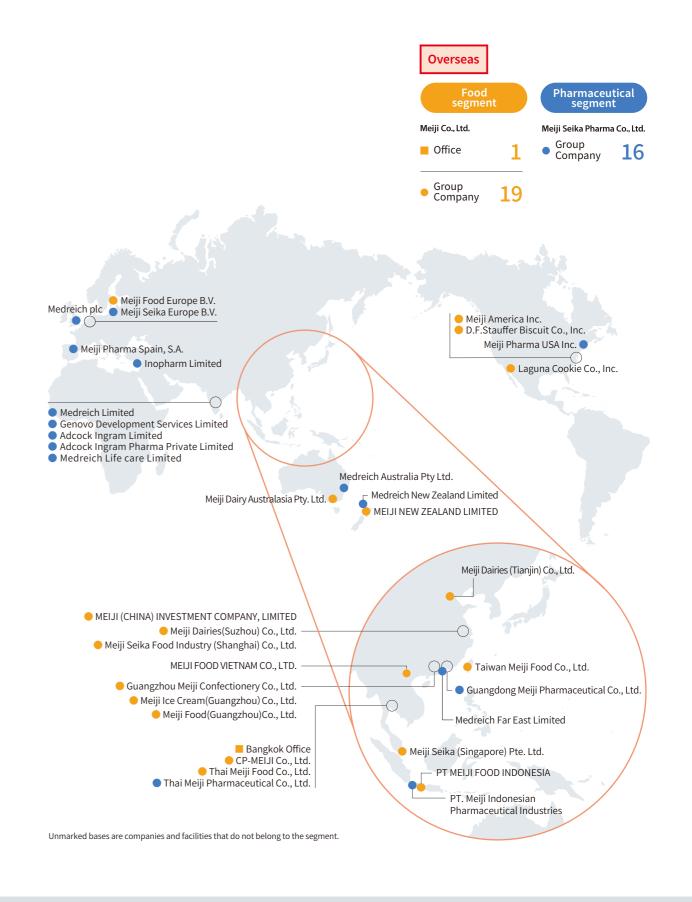


We support cocoa farmers through Meiji Cocoa Support, our unique support program, in nine countries. This is our activity to help cocoa farmers produce cocoa beans sustainably.

# **Our Network**

## Operating Bases and Group Companies (As of July 1, 2022)





## **Group Companies' Profile**

## Meiji Holdings Co., Ltd.

Established: April 1, 2009

President and Representative Director: Kazuo Kawamura Number of Group Employees: 17,290 (As of March 31, 2023)

Main Businesses: Management of business operations of subsidiaries manufacturing and selling foods and pharmaceuticals

and incidental/related operations

### ■Head Office

### ■Research Laboratory

Wellness Science Labs

## Food segment

## Meiji Co., Ltd.

Established: December 21, 1917

President and Representative Director: Katsunari Matsuda Number of Employees: 10,501 (As of March 31, 2023)

Main Businesses: Manufacture and sale of milk and dairy products, confectioneries, and other foods

### ■Head Office

### ■Research Laboratory

Meiji Innovation Center / Tokachi Cheese R&D Center

### **■**Branches

Kitanihon / Kanto / Chubu / Kansai / Nishinihon

### **■**Plant

Tokachi / Nishi Shunbetsu / Honbetsu / Wakkanai / Eniwa / Tohoku / Ibaraki / Kanagawa / Gunma / Gunma Nutritionals / Gunma Pharmaceuticals / Saitama / Sakado / Toda / Moriya / Aichi / Nagano Cheese / Tokai / Osaka / Kansai / Kansai Ice Cream / Kansai Nutritionals / Kyoto / Kurashiki / Kyushu

### **■**Group Companies

Meiji Fresh Network Co., Ltd. / Shikoku Meiji Co., Ltd. / Okinawa Meiji Milk Products Co., Ltd. / Meiji Chewing Gum Co., Ltd. / Donan Shokuhin Co., Ltd. / Tokai Nuts Co., Ltd. / Tochigi Meiji Milk Products Co., Ltd. / Gunma Meiji Co., Ltd. / Tokai Meiji Co., Ltd. / Meiji Oils and Fats Co., Ltd. / Chiba Meiji Milk Products Co., Ltd. / Meiji Logitech Co., Ltd. / Meiji Ad Agency Co., Ltd. / Meiji Techno-Service Inc. / Meiji Nice Day Co., Ltd. / Meiji Food Materia Co., Ltd. / Meiji Feed Co., Ltd. / Nihon Kanzume Co., Ltd.

### **■**Overseas Office

Bangkok Office

### Overseas Group Companies

Meiji (CHINA) INVESTMENT COMPANY, LIMITED. / Meiji Dairies (Tianjin) Co., Ltd. / Meiji Dairies (Suzhou) Co., Ltd. / Guangzhou Meiji Confectionery Co., Ltd. / Meiji Ice Cream (Guangzhou) Co., Ltd. / Meiji Seika Food Industry (Shanghai) Co., Ltd. / Meiji Food (Guangzhou) Co., Ltd. / Taiwan Meiji Food Co., Ltd. / CP-MEIJI Co., Ltd. / Meiji Seika (Singapore) Pte. Ltd. / Thai Meiji Food Co., Ltd. / Meiji Food VIETNAM CO., LTD. / PT MEIJI FOOD INDONESIA / Meiji America Inc. / D.F. Stauffer Biscuit Co., Inc. / Laguna Cookie Co., Inc. / MEIJI NEW ZEALAND LIMITED / Meiji Food Europe B.V. / Meiji Dairy Australasia Pty. Ltd.

## Pharmaceutical segment

## Meiji Seika Pharma Co., Ltd.

Established: October 9, 1916

 $\label{thm:president} \textbf{President and Representative Director: Daikichiro Kobayashi}$ 

Number of Employees: 5,501 (As of March 31, 2023)

Main Businesses: Manufacturing and sale of ethical pharmaceuticals

### ■Head Office

### ■ Research Laboratories

Pharmaceutical Research Center

#### Branches

Hokkaido / Tohoku / Tokyo / Kanto / Chubu / Kansai / Chugoku & Shikoku / Kyushu

### ■Plants

Gifu

### **■**Group Companies

Meiji Śeika Pharmatech Co., Ltd. / Me Pharma Co., Ltd. / OHKURA Pharmaceutical Co., Ltd. / Romeck Pharma, LLC / MIYAKO YUSO TRANSPORTATION CO., LTD.

### ■Overseas Group Companies

Guangdong Meiji Pharmaceutical Co., Ltd. / PT. Meiji Indonesian Pharmaceutical Industries / Thai Meiji Pharmaceutical Co., Ltd / Medreich Limited / Genovo Development Services Limited / Adcock Ingram Limited / Adcock Ingram Pharma Private Limited / Medreich Life care Limited / Medreich Place / Medreich Australia Pty Ltd. / Medreich Far East Limited / Inopharm Limited / Medreich New Zealand Limited / Meiji Pharma Spain, S.A. / Meiji Seika Europe B.V. / Meiji Pharma USA Inc.

## KM Biologics Co., Ltd.

Established: March 7, 2018

President and Representative Director: Toshiaki Nagasato Number of Employees: 1,184 (As of March 31, 2023)

Main Businesses: R&D, manufacture, and supply of vaccines for humans and animals, and blood plasma products;

screening of newborn babies

### ■Headquarters

### Research Center

Kikuchi Research Center

### ■Branch

Tokyo Office

### ■ Production and Screening Centers

Kumamoto Production Center / Koshi Production Center / Aso Production Center / Newborn Screening Center

### ■Group Company

Meiji Animal Health Co., Ltd.

Meiji Business Support Co., Ltd.